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Streamlining Loan Operations

CASE STUDY



"We believe Trinity distinguishes itself in terms of communication and customer service compared to other inspection companies. Their team exhibits remarkable responsiveness, delivering prompt answers to our inquiries. They always go the extra mile to find solutions for the clients."

-Gracee Boots, Head of Operations

The Team:

Operating as a nimble private entity, Coastal Equity Group offers creative loan structures beyond conventional banking norms.

While headquartered in Charleston, South Carolina, Coastal Equity Group extends services across the Southeastern United States.

The Challenge:

Given their regional footprint, the team often struggled to verify completion for projects in a consistent and reliable manner.

Not only were on-site results challenging to rely on, but the process of coordinating local inspectors created significant operational inefficiencies.

Solutions:

- ▶ Use Trinity's complimentary web-based tools for simple ordering and tracking.
- ▶ Leverage Trinity's centralized quality control to ensure consistent results.
- ▶ Access experienced customer support for tough projects

Results:



IMPROVED EFFICIENCY

Comprehensive project details and dedicated support



TRUSTED REPORTS

Markedly improved accuracy, and consistency in reports



CUSTOMER SATISFACTION

Improved relationships, higher win rates, and repeat clients

Discover a Better Way to Manage Construction Loans

"I love how thorough Trinity is with their inspections. It truly is a breath of fresh air"

- Loan Specialist, National Bank

"We have grown our lending business substantially because of Trinity. Thank You."

- Vice President, Top 25 Mortgage Lender

Going it Alone



Draws are often delayed for days, frustrating both borrowers and builders



Service costs are unpredictable, making it difficult to predict fees for borrowers



Lenders must single-handedly assess and address "challenging" projects



A lack of standardization and controls can result in inaccurate reports and risk



Complex software solutions take months to implement and are expensive



Managing inspectors and documentation across projects is complicated and tedious



Reliance on local inspectors limits both the scale and reach of a lending program



Complexity, Delays, and Risk Exposure

With Trinity



Industry leading turn-times for residential and commercial projects, nationwide



Standardized, nationwide pricing eliminates administrative overhead and delays



Dedicated support and 3rd party investigation in case of issues/disputes



Experienced quality reviews on every report to insure accuracy, objectivity, and consistency



Setup a free account in minutes without tech integration risk or minimum commitments



Simple and intuitive process for managing field services across your project portfolio



Thousands of vetted inspectors providing nationwide reach with on-demand scalability



Rest Assured – We've Got it Covered!

Proudly Trusted by Leading Lenders



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